



**HAVE YOU
CONSIDERED A
CAREER IN
FINANCIAL
SERVICES?**

SANDRINGHAM
FINANCIAL PARTNERS
Your Financial Partner for Life



WHY FINANCIAL SERVICES?



EXCITING AND FORWARD-THINKING

The financial services sector is one of the most forward-thinking and dynamic industries in the UK, currently undergoing exciting growth and change, with a varied choice of career paths and options for you to choose from.

Candidates are in high demand and as wages tend to be above average, it can offer you good prospects and financial stability for the future.



TEAMWORK

A career in financial services isn't just about advising clients – a Financial Planner needs a whole team of people to support them in helping clients.

This includes roles such as paraplanners, administrative support, technical specialists and case checkers.



REWARDING

Every role is rewarding in its own way, giving you the satisfaction of knowing that you are helping clients improve their financial situation, often at key stages in their lives, for instance, buying their first home, starting a family or when they are planning their retirement.

In many cases this means you develop long-term relationships with clients, often helping different generations in passing on family wealth.

WHAT SKILLS DO I NEED?

You will already have many of these skills. A role in financial services allows you to develop your existing skills and learn new ones.

A skill set such as this is transferable across a variety of sectors, and is desirable to employers:

Punctuality

Technical and analytical

Mathematical and financial

Networking

Confidence

Planning and organisation

Ability to use your initiative

Taking direction and learning from others

Finding solutions

IT

Teamwork

Communication, ability to listen and to empathise



SANDRINGHAM STORY...



Name:

Joe Waring

Age:

21

1



During your education, what career path did you think you were going to take?

Financial services was always a career path I had considered, as my dad works in insurance and so suggested some possible opportunities.

However, following my strengths in Maths and Science at school, I contemplated a career in Science or Medicine. During my time at college, I moved towards a career in financial services, as I became more interested in economics.

2

What was your initial role when you joined Sandringham?

I joined Sandringham to complete my university placement year and was in the Annual Reviews team.

3

What training have you received since you joined Sandringham?

My training to date has purely related to the Annual Reviews team, because of being at Sandringham on a placement.

However, once I return, following the completion of my degree, I will be working in the Paraplanning team, where I will receive full training and be supported to study for my Diploma in Regulated Financial Planning.

4

What do you enjoy about your job and working in financial advice?

I enjoy the technicalities of the industry, allowing me to use my own analytical skills to provide bespoke analysis of every new case.

I like being able to help and train others around me, passing on my knowledge.

5

What advice would you give to students?

I would encourage college leavers to consider a career in financial advice, as it's a lucrative and vital industry.

It opens doors to vast opportunities; self-employment, working at SME companies (such as Sandringham), or large multi-national firms where you could work and live abroad.

The industry in the UK is largely filled with older people, nearing retirement, meaning there is an opening for a more diverse, younger generation to take the wheel!

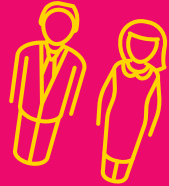
WHAT ROLES ARE THERE?



A career in financial advice offers many different job opportunities, from admin and technical roles such as paraplanning, to operations support roles such as IT. An advising role can be lucrative and rewarding; helping to improve your client's financial health and developing lasting relationships.



Joe Waring,
Sandringham placement student



THE AVERAGE
FINANCIAL
ADVISER SALARY
IN THE UK IS

£63,535

Source: [Reed.co.uk](https://www.reed.co.uk)



Financial Planner / Adviser

The role of a Financial Planner is to help you to identify your goals and what you would like your future life to look like.

Working with a team, a Financial Planner creates a roadmap for your financial future, which can be adapted if changes occur.

A Financial Planner can help with:

- Investing or saving money
- Buying a property
- Planning for retirement
- Passing on family wealth
- Protecting your family
- Helping with life's changes e.g. divorce



A Financial Adviser needs a whole team of people to support clients. The roles are rewarding, as the advice given is to better people's situations. You feel satisfied that you work in an industry where the sole purpose is to help people.



Jake Moor,
Sandringham student recruit

Paraplanners

Paraplanning is a profession in its own right. Paraplanners provide support to financial advisers and their clients by undertaking research, compliance checking, writing suitability reports and answering technical queries.



Working in the Paraplanning department is rewarding because Sandringham places such a big emphasis on providing the best client outcomes, so you know when you complete a case for an Adviser, you are helping to better that client's financial situation.



Jake Moor,
Sandringham student recruit



Operational

Financial services firms have a 'back office' which includes roles such as:

ACCOUNTING

CUSTOMER SERVICES

MANAGEMENT

COMPLIANCE

HR

MARKETING

ADMINISTRATION

**THE AVERAGE
PARAPLANNER
SALARY IN THE UK IS**

£35,299

Source: [Reed.co.uk](https://www.reed.co.uk)



IT

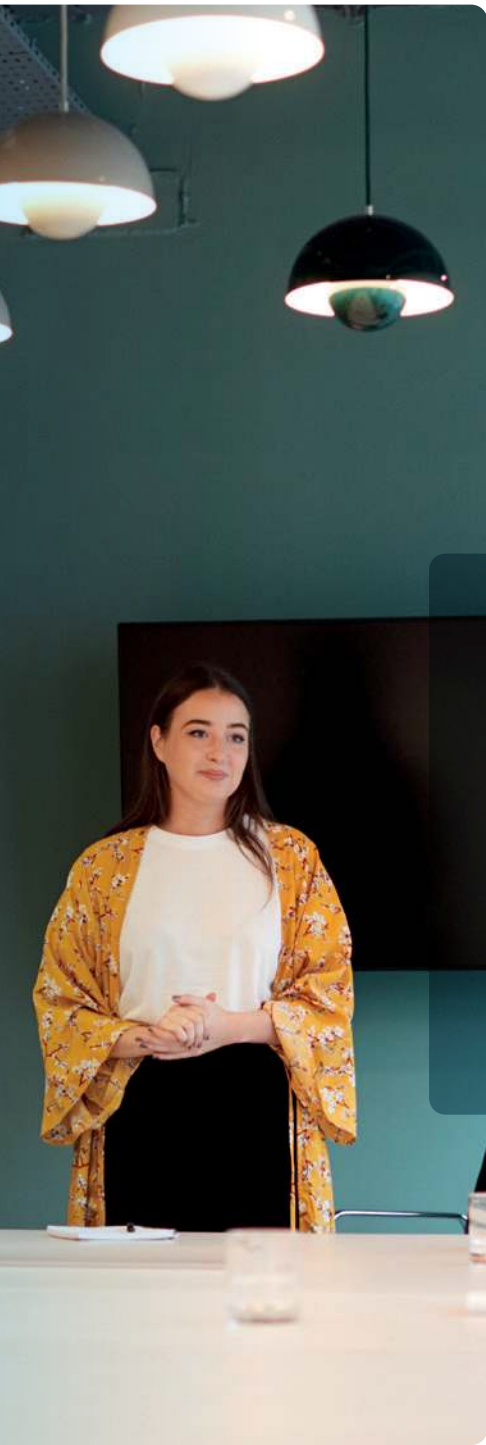
This can be anything from working on an IT helpdesk, keeping day-to-day systems working and dealing with any IT glitches, to developing and integrating new systems.

THE AVERAGE
FINANCIAL
APPRENTICE SALARY
IN THE UK IS

£20,112

Source: *Reed.co.uk*





Apprenticeships

This can be a great way to start a career in financial services, as you can start as an entry-level Apprentice and develop your skills as your career progresses. You learn on the job and get paid at the same time!



“

An Apprenticeship is a good way to learn and to get a foot in the door early on, to be able to work your way up.

Subtain Shahid,
Sandringham Apprentice

”





SANDRINGHAM STORY...



Name:

Subtain Shahid

Age:

23

1 What is your education history?

I started my Business Studies A Levels at Leeds City College and six months in I secured an Apprenticeship with Sandringham, having found information about it on the Government Apprenticeship website.

2 What training have you received since you joined Sandringham?

I have had full support with my Apprenticeship and will continue to be supported as I work towards my future accounting exams.

3 What do you enjoy about your job and working in financial advice?

There is always something new to learn and great opportunities to network.

4 What do you like about working at Sandringham?

It's a very supportive working environment with great benefits.



SANDRINGHAM STORY...

Name:

Hollie
Drysdale

Age:

24



1

What do you enjoy about your job and working in financial advice?

I enjoy learning about the financial advice industry as it's always changing, and it affects different parts of everyone's daily lives. There's always something to learn about and understand – it's really stimulating.

2

What do you like about working with Sandringham?

I like the relaxed, friendly environment. Nothing is ever a stupid question and everyone is so supportive, helping you to develop.

3

What advice would you give to students?

Working in financial advice isn't all about mathematical ability! I wasn't the best at Maths at school and so thought I'd never be able to get a role in the industry. Since joining Sandringham, I realised there are so many different areas to work in and specific training is available to help you.

4

What do you wish you'd known when you were a student?

I wish I'd known that it wasn't the end of the world that I didn't know exactly what I wanted to do for career at the age of 18. You quickly learn that not a lot of people do know and not to put too much pressure on yourself.

WHY SHOULD I CONSIDER

SANDRINGHAM

FINANCIAL PARTNERS?

Professional Adviser

BEST FINANCIAL
ADVISERS TO WORK
FOR 2017, 2018 & 2019

The team at Sandringham is young, lively and friendly. We offer a flexible working environment.

Borne out by winning Professional Adviser's 'Best Financial Advisers to Work For' Award three times.

“

Everyone at Sandringham is really nice and helpful. The work I do is interesting and there's still lots for me to learn.

Prasangsha Gurung,
Sandringham Apprentice

”

What we offer

- ▶ Our reputation is solid. Sandringham has been awarded the prestigious Top Rated Large Firm Award by specialist review site VouchedFor for the second year running.
- ▶ We are expanding our Huddersfield-based company by employing locally-educated people and proudly supporting local talent.
- ▶ You can join us as a full-time employee, straight from school or university, or as an Apprentice.
- ▶ We offer an environment that supports your career progression.
- ▶ You can kickstart your career in financial services straight after college, by studying for your diploma and learning professional skills on the job.



There are so many functions within Sandringham, meaning that you have many opportunities to develop your career.

Jake Moor,
Sandringham student recruit



**FIND
OUT
MORE**

Visit the Sandringham website for full details of opportunities currently available, and for more support on starting a career in financial services.



🖱 link.sandringham.co.uk/jobs

✉ careers@sandringham.co.uk

🗨 01484 506423



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